

Contractual Risk Transfer Consultancy

Cottingham & Butler, the 3rd largest privately and independently held insurance broker in the U.S., in partnership with Saxe Doernberger & Vita, P.C. (SDV), a leading national insurance coverage law firm, provides construction industry firms with contractual risk transfer advisory services to enhance the risk, safety, insurance advisory and brokerage services provided by Cottingham & Butler.

www.CottinghamButler.com

CONTRACTUAL RISK TRANSFER CONSULTANCY

The Cottingham & Butler Advantage

Cottingham & Butler's construction specialists work in collaboration with SDV's attorneys to deliver practical and cost-effective services based on the needs and goals of our mutual clients. We provide guidance and expertise through our construction practice and help companies throughout the construction industry effectively mitigate and transfer risk. The topics below highlight some of SDV's areas of expertise.

General Education Series

- Risk Transfer from the Client Perspective
- Basics of Contractual Risk Transfer
- Additional Insured Overview
- Policy-Specific Tutorials (All lines of coverage available)
- Claims - Developing a Risk Transfer Strategy and Plan

Advanced Education Series

- Repair work endorsements
- Insured versus insured exclusions
- Course of construction exclusions
- PCO extensions
- Repair, Warranty and Punch List
- Warranty endorsements
- Progressive Loss

Current Issues in Contractual Risk Transfer

- Hands on look at contract language, what it means, what happens if you change it
- Strategies for negotiation - (walk through of key indemnity and insurance procurement contract terms – geared toward contract procurement/negotiators)
- Horizontal exhaustion
- Poor AI coverage
- Anti-indemnity statutes
- Construction Defect as Occurrence
- Problematic Endorsements

WANT TO LEARN MORE?

Please contact your Cottingham & Butler representative.

800.793.5235

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